

## WORLD'S RECORD IS BROKEN BY TANLAC

The Bottles Sold in Four Years  
Would Reach From New  
York to Denver, Colo.

Four years ago very few people had ever heard of Tanlac. Today it unquestionably has the largest sale of any medicine in the world, and is as well known in Canada as in this country. In the brief period of only four years time this now famous remedy has leaped from obscurity to the very pinnacle of success. Its fame in fact, has long since spread beyond the limits of the continent, and numerous inquiries regarding it are now being received from many foreign countries.

Very few people, however, fully realize what a wonderful record Tanlac has made. Indeed, if it were not for the unquestionable facts and figures given out by the largest and best known drug firms of the country the story of its success would be hard to believe.

Up to January first the total sales of Tanlac amounted to approximately twelve million bottles. The demand, however, is increasing, for during the first ten weeks of this year over one million bottles were sold and distributed in the United States and Canada, the exact figure being 1,306,186 in three months.

At this rate, therefore, the sales for the present year will amount to more than five million bottles. This will mean that 17,000 bottles of Tanlac will be sold during every day of the year, or 2100 bottles for every hour of the average working day.

These figures are too stupendous for the average mind to grasp, but one may visualize what twelve million bottles mean by imagining them laid out in single file end to end. Thus, laid they would make a track of Tanlac from New York through Chicago and on to Denver, Colorado; or they would form a double track of Tanlac from the Great Lakes to the Gulf of Mexico. Piled end on end they would tower 135 times as high as Pike's Peak, or rise 13,333 times higher than the Woolworth building in New York, the tallest building in the world.

The demand for Tanlac has become so great that its sale instead of being measured by the gross as other preparations have been is now reckoned by the car load. In proof of this is a noteworthy fact that the leading drug jobbers everywhere now buy Tanlac almost exclusively in car load lots. To supply the Pacific coast trade alone requires forty to fifty car loads per year. Jobbers of the middle west are selling from seventy to eighty car loads per year.

The well-known firm of Hessig-Elis Drug Company of Memphis, Tenn., has sold over forty car loads since the introduction of Tanlac in that state four years ago.

Within the past ninety days, ten car loads have gone to supply the demand of British Columbia, Saskatchewan, Alberta, and Manitoba, Canada.

The Owl Drug Co. of San Francisco, the largest retail druggists on the Pacific Coast, state that they have sold more than 180,000 bottles at retail.

Tanlac is composed of the most beneficial roots and herbs known to science. The formula complies with all national and state pure food and health laws of both the United States and Canada; and absolute merit and merit alone is responsible for its phenomenal and unprecedented success.

Tanlac is sold in Cedar City by the Cedar City Drug Store and in Parowan by the Parowan Drug Co.



### FOR RENT

FOR RENT.—Pasture at 4c. per head a day, in the old John Parry meadows; pay in advance.—A. G. Matheson.—Adv. Jul. 11, pd.

### SALE OF ESTRAY ANIMALS

State of Utah, County of Iron, City of Cedar.

I have in my possession the following described estray animals, which if not claimed and taken away, will be sold at public auction to the highest cash bidder, at my corral in Cedar City, on Saturday, the 21st day of June, 1919, at the hour of 2 p. m., to-wit:

One sorrel horse, age 10 years; branded  on right thigh.  
One brown mare, age one year;  
One brown filly, age 1 year; branded HO on left thigh.  
One bay horse, age 12 years; branded  on left shoulder.  
Said estrays were taken up by me in said Cedar City on the 9th day of June, 1919.

JOHN MACFARLANE,  
Poundkeeper for Cedar City, Utah.



### OBSTACLES MET BY AGENTS

Extension Workers Exercise Patience and Tact in Overcoming Much Resistance.

(Prepared by the United States Department of Agriculture.)

In boys' and girls' club work prejudice and preconceived opinion, founded on lack of knowledge or misrepresentation, are two obstacles that county agents and demonstrators meet every day. To surmount them is not the easiest task; to convert opposition into hearty support is an achievement calling for unusual patience and tact. That both of these virtues are possessed in large measure by a majority of the extension workers may be adduced from the reports constantly coming to that bureau.

A farmer in Maryland had no use for "book farming." He upbraided his son, a member of a boys' club, for following the agent's instructions in seed-corn selection. He called the test for 100 per cent germination "foolishness," and walked off in utter disgust. The boy, encouraged by his instructor, kept at it, demonstrated the proposition, grew the selected seed, and got a typical high-grade crop, a decided contrast to dad's. That settled it. The "foolishness" turned out to be "a good idea." The farmer has become an enthusiast.

At the very outset a woman demonstrator in a northern county of Texas was opposed by the parents of a bright village girl, anxious to become a member of a boys and girls' club. The mother was not a believer in "these new-fangled ideas" and the father had no sympathy with any "crazy theory stuff." In spite of the absence of any form of invitation, the demonstrator



A Meeting of Youthful Pig-Club Members.

spent the night with them. Before the family awoke in the morning she went into the kitchen, made biscuits according to the "new-fangled idea," helped in the preparation of the breakfast and—well, the biscuits conquered.

Today that little girl is the leading member of a club. During the past season her garden was such a success that she will have a bigger one this year, and the co-operation of her parents. And, according to them, "any time that agent comes this way she'll find welcome on the door."

One more instance, the three covering some of the important phases of agent work in the South: The colored farmers of a certain county in a far Southern state used to pay no attention to crop rotation or diversification. They grew the same crops in the same fields, only such produce as suited their particular whim. Nor did they see any necessity for home sanitation. They didn't know anything about the necessity for either, and cared less. As for the county agent, he was an intruder. They have different ideas today. Not only do they grow the right crops, but also they take pride in the appearance of their fields and buildings. There is a friendly rivalry among them now, and the one-time intruding agent is besought to set them right in all their problems.

This opposition can be overcome today more than ever through the proper approach, the stick-to-it attitude, and the tact of the county and field agents and demonstrators of the extension service.

### LIVE STOCK NOTES

When barley is fed to live stock, the grain should be crushed.

Quality is more important than size in selecting the breeding stock.

At present prices there is no cheaper grain feed for breeding ewes than oats.

No intelligent sheep raiser, no matter if he owns a large or small flock, will breed ewe lambs.

Both barley and oats should be ground for pigs and a high protein feed like ground soy beans, tankage or linseed oil meal should be used.

## LEGAL DEPT.

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 22, 1919.

Notice is hereby given that Ernest B. Randall of Prout, Utah, who on May 18, 1916, made Homestead Entry Serial No. 016229, for NE $\frac{1}{4}$ , E $\frac{1}{2}$  NW $\frac{1}{4}$ , Lots 1, 2, Sec. 31, Tp. 34 S., R. 17 W., Salt Lake Meridian, has filed notice of intention to make three year proof to establish claim to the land above described, before F. L. Green U. S. Commissioner, at Modena, Utah, on the 15th day of July, 1919.

Claimant names as witnesses: William G. Willhite and Clifton M. Chamberlain of Modena, Utah; Mrs. C. A. Glover and Robert S. Adair of Prout, Utah.

(First May, 30, last June 27 1919.)

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 19, 1919.

Notice is hereby given that Owen A. Clickenger, of Beryl, Utah, who on October 5, 1915, made homestead entry, serial No. 016056, for S $\frac{1}{2}$ , Sec. 15, Tp. 33 S., R. 17 W., Salt Lake Mer., has filed notice of intention to make three-year proof, to establish claim to the land above described, before F. L. Green, U. S. Commissioner, at Modena, Utah, on the 9th day of July, 1919.

Claimant names as witnesses: John B. White, William C. Jenkins, Frank Ames, L. A. Barascano, all of Beryl, Utah.

GOULD B. BLAKELY, Register. (First May 23—Last June 20, 1919.)

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 6, 1919.

Notice is hereby given that Bert Clickenger, of Beryl, Utah, who on October 5, 1915, made homestead entry, serial No. 016058, for S $\frac{1}{2}$ , Sec. 14, Tp. 33 S., R. 17 W., Salt Lake Mer., has filed notice of intention to make three year proof, to establish claim to the land above described, before F. L. Green, U. S. Commissioner, at Modena, Utah, on the 20th day of June, 1919.

Claimant names as witnesses: Frank Ames, Louis Barisano, Fred Fornbrook, and William Jenkins, all of Beryl, Utah.

GOULD B. BLAKELY, Register. (First May 9—Last June 6, 1919.)

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 19, 1919.

Notice is hereby given that Bertha May Hart Schindler, of Sahara, Utah, formerly Bertha May Hart, who on September 20, 1915, made homestead entry, serial No. 015931, for W $\frac{1}{2}$ , Sec. 12, Tp. 33 S., R. 16 W., Salt Lake Mer., has filed notice of intention to make three-year proof, to establish claim to the land above described, before the Register and Receiver, U. S. Land Office, at Salt Lake City, Utah, on the 24th day of June, 1919.

Claimant names as witnesses: D. N. Swaze, E. C. Nones, R. W. Ogilvie, all of Salt Lake City, Utah, and J. B. Stoyell, of Milford, Utah.

GOULD B. BLAKELY, Register. (First May 23—Last June 20, 1919.)

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 19, 1919.

Notice is hereby given that LeRoy Adams, of Enterprise, Utah, who on June 9, 1914, made homestead entry, serial No. 012723, for Lots 2, 3, 4, Sec. 4, Lots 1, 2, 3, SW $\frac{1}{4}$ NE $\frac{1}{4}$ , S $\frac{1}{2}$ E $\frac{1}{2}$ NW $\frac{1}{4}$ , Sec. 5, Tp. 34 S., R. 11 W., Salt Lake Mer., has filed notice of intention to make five-year proof, to establish claim to the land above described, before the Clerk of the District Court, at Parowan, Utah, on the 5th day of July, 1919.

Claimant names as witnesses: Gates Burt, Hugh L. Adams, Lewis M. Lowder, all of Parowan, Utah, and James Fisher, of Enoch, Utah.

GOULD B. BLAKELY, Register. (First May 23—Last June 20, 1919.)

### NOTICE TO WATER USERS

State Engineer's Office, Salt Lake City, Utah, May 28, 1919.

Notice is hereby given that Arlie Fourman of Modena, Utah, has made application in accordance with the requirements of the Compiled Laws of Utah, 1907, as amended by the Session Laws of Utah 1909, 1911, and 1915, to appropriate nine hundred sixty (960) acre-feet of water from an unnamed wash in Iron County. Said water will be stored from January 1 to December 31, inclusive of each year in a reservoir embraced in the SE $\frac{1}{4}$ SE $\frac{1}{4}$  Sec. 13 and E $\frac{1}{2}$ E $\frac{1}{4}$  Sec. 24, Tp. 32 south, Range, 16 west S. 1. Base and Meridian. The center of the impounding dam will be located at a point 462 ft. north and 396 ft. west from the southwest corner of said sec 24. The water will be released into its natural channel, from where it will be diverted at the E $\frac{1}{4}$  corner of said Sec. 24 and conveyed 18,480 ft. in a ditch and there used during the entire year to irrigate 960 acres of land embraced in Sec. 6, N $\frac{1}{2}$  Sec. 7, S $\frac{1}{2}$  Sec. 8, N $\frac{1}{2}$  and SE $\frac{1}{4}$  Sec. 17, and NW $\frac{1}{4}$  Sec. 20, Township 33 south Range 15 west. This application is designated in the State Engineer's office as No. 8015.

All protests against the granting of said application, stating the reasons therefor, must be made by affidavit in duplicate, accompanied with a fee of \$2.50, and filed in this office within thirty (30) days after the completion of the publication of this notice.

G. F. McGONAGLE, State Engineer. Date of first publication, June 6, 1919. Date of completion of publication, July 4, 1919.

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 19, 1919.

Notice is hereby given that James B. Roberts, of Modena, Utah, who on February 17, 1917, made homestead entry, serial No. 017868, for E $\frac{1}{4}$ SW $\frac{1}{4}$ , SW $\frac{1}{4}$ SE $\frac{1}{4}$ , Sec. 26; NW $\frac{1}{4}$ NE $\frac{1}{4}$ , Sec. 35, Tp. 33 S., R. 19 W., Salt Lake Mer., has filed notice of intention to make three-year proof, to establish claim to the land above described, before F. L. Green, U. S. Commissioner, at Modena, Utah, on the 5th day of July, 1919.

Claimant names as witnesses: Henry Flinspach, George E. Scott, Charles E. Peak and George H. Tryan, all of Modena, Utah.

GOULD B. BLAKELY, Register. (First May 23—Last June 20, 1919.)

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 19, 1919.

Notice is hereby given that William L. Miller, of Prout, Utah, who on April 19, 1916, made homestead entry, serial No. 017403, for SE $\frac{1}{4}$ , Sec. 19; SW $\frac{1}{4}$ , Sec. 20, Tp. 33 S., R. 17 W., Salt Lake Mer., has filed notice of intention to make three-year proof, to establish claim to the land above described, before F. L. Green, U. S. Commissioner, at Modena, Utah, on the 8th day of July, 1919.

Claimant names as witnesses: Roy F. Kittering, of Modena, Utah; Jay W. Moore, Frank Webster and James E. Sattley, all of Prout, Utah.

GOULD B. BLAKELY, Register. (First May 23—Last June 20, 1919.)

### NOTICE FOR PUBLICATION (Publisher.)

Department of the Interior, U. S. Land Office at Salt Lake City, Utah, May 8, 1919.

Notice is hereby given that Solon J. Foster, of Cedar City, Utah, has made application in accordance with the requirements of the Compiled Laws of Utah, 1907, as amended by the Session Laws of Utah, 1909, 1911 and 1915, to appropriate three (3) second feet of water from Coal Creek in Iron County. Said water will be diverted at a point which lies 775 ft. south and 186 ft. west of the northwest corner of Section 11, Township 36 south, Range 11 west, Salt Lake Base and Meridian, and conveyed 13,500 ft. in a ditch and there used from January 1 to December 31, inclusive of each year, to irrigate 160 acres of land embraced in the NE $\frac{1}{4}$  of Section 32, Township 35 South, Range 11 West. This application is designated in the State Engineer's office as No. 8022.

All protests against the granting of said application stating the reasons therefor, must be made by affidavit in duplicate, accompanied with a fee of \$2.50 and filed in this office within thirty (30) days after the completion of the publication of this notice.

G. F. McGONAGLE, State Engineer. Date of first publication May 16, 1919. Date of completion of publication, June 13, 1919.

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steamships and at such times and places it is most likely to be needed. The safe way is to have it with you.—Adv.

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by carrying among our assets a large amount of commercial paper which we can at any time convert into cash by re-discounting with the Federal Reserve Bank.

Bank of Southern Utah